

# The Dutch Chamber of Commerce

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Dutch Chamber of Commerce  
Macedonia and Kosovo



## Upcoming Events

- ◆ Trade mission to The Netherlands for Kosovo and Macedonia



## Following up mission to The Netherlands Dutch chamber of commerce in Macedonia and Kosovo

Date May 6-14, 2009

Participants:

MATI-COM Kosovo

BADZAK Engineering Macedonia

### Introduction:

Because of several trade missions in sectors organized by DCC it was necessary to organize a following up mission for individual meetings. Also meetings for DCC with new partners took place during this period.

For MATI-COM it was needed to do a following up and to see if there is interest from the side of the Dutch company to apply for a PSO programme.

Owner, Ing. Brahim Kryeziu, was with DCC at the beginning of December 2008 on a sector pro mission and besides a visit to the AgroVak Fair we also have visited many companies in his sector of interest.

One of those companies was DIFCU International.

Also with help from that same company DCC with the help from Malisheve organized a training week in Friesland. This for small and middle size farmers into milk production. This week has been realized in March 2009.

During the couple of days between 6<sup>th</sup> and 8<sup>th</sup> of May we have had meetings with manager director of DIFCO International Mr. Rene Kremers. He and his first assistant Liesbeth Steembergen organized different visits to points of interest such as several goat farms, one commercial and one biological.

Also to a cheese farm where at high and professional ways various Dutch cheeses are being produced.

The last day we have also visited a farm with its own Biogas equipment and producing its own need for electric power. Besides of this they also get a price for not needed electric power from a large Dutch electric power company.

After this the final meeting was about the terms how both companies could work together and to apply for the PSI. Currently the contract is being signed and the way is open to the EVD!



Goat farm Friesland



Mr. Tuininga and Mr. Bosse



Royal Golf Club Wassenaar



Diplomatic meeting at the Golf club



**The 11<sup>th</sup> Of May Antonio and Cveta, both owners of our Macedonian member Badzak engineering arrived at Amsterdam airport. President and founder of DCC Macedonia and Kosovo Peter J F Bosse took them straight from the Amsterdam airport for several meeting with Mr. Frans tuininga. Mr. Frans Tuininga is besides a good relation to the Dutch royal family a well know public figure and works in spare parts for BOING such as the Apache helicopters. Company: NAT BV**

*Mr. Frans Tuiniga is currently our DCC country coordinator and helps us with the deal for 200 tons per day Mill together with Kosovo and the very large international Dutch company Nidera BV.*

*His wife (Alexandra(Alja) Tuininga-van Heemstra) her father was ambassador during the early 70ties in Yugoslavia and she is currently honorary consul for Honduras.*

But he works on a new way and patented technique in cooling and heating systems! Systems that is 4 to 5 times more efficient than any other known cooling and heating system! A systems that saves the owner over 50 percent on their monthly energy bill!

For this a perfect partner would be Badzak engineering as they proved to be one of the most reliable companies of former Yugoslavia. Plus Badzak is always looking to preserve our planet and to find ways to fight pollution and waste!

In this order they are also very interested to invest in this hardware and to apply together with Mr. Tuininga for a PSI project!

Because Mrs. Cveta is also a board member of DCC Macedonia some other meetings were also planned.

#### **Here a short overview and some results:**

Mr. Jac Tempelaars visited last year DCC Macedonia and Kosovo for PUM ([www.pum.nl](http://www.pum.nl)) and was and is a great help for DCC. Mr. Tempelaars has great experiences in lots of sector organization as well at the Netherlands chambers of commerce's. He was looking for some good partners for DCC and found the Dutch chamber of commerce Rotterdam. May 11<sup>th</sup>. 2009 a meeting has been planned with Mr. Jacob van der Vis. He is consultant for international business for this chamber and soon after the introduction it was clear that a great cooperation would follow out of this meeting!

President of DCC, Mr. Bosse introduced the many activities and future plans for DCC such as also opening a office in Albania and Montenegro. Mr. Bosse expressed the need for a strong partner in organizing trade missions from this part of the Balkans as well vice versa.

Mr. van der Vis agreed in cooperation between both chambers and informed us about many organization and funds that could help DCC in realizing this.

After the meeting at Rotterdam KVK (Chamber of commerce) we went to a nice lunch meeting together with Badzak, Jac Tempelaars, Mr. Bosse and Frans Tuininga in Rotterdam center.

After showing our deep respect and gratitude to Mr. Tempelaars for making all this possible we went back to Scheveningen a part of The Hague where more meetings took place with Mr. Frans Tuininga and Mr. Bosse about the next day agenda.

Mr. Tuininga arranged a meeting with Dutch green house and flower expert and also owner of **Rozenkwekerij Gert Jan van der Weijden**. *Continues top right*



### After this meeting we were picked up by Mr. Frans Tuininga for a meeting at his office

and more specific information about his cooling and heating systems has been shared with Badzak engineering.

The same day at 17:00 hour a meeting has been scheduled with HE Mrs. Ambassador for Macedonia in The Netherlands (Charge d'Affaires, Mr. Shpresa Jusufi). Also at the same time Ambassador for Albania HE Mr. Genc Pecani joined a wonderful early diner at the Dutch most famous 12 holes Golf club at Wassenaar. We discussed the opening also for DCC in Albania HE Mr. Pecani has agreed to be DCC honored member.

Mr. Frans Tuininga was for many years a board member there and also Late Royal Highness Prince Claus was a member and still our Queen Beatrix is currently besides many of the royal Dutch family a member! We have discussed about DCC and the future trade mission and the contact we had with Mr. Maarten commissioner for Heineken NV.

Mr. van der Weijden has implemented the cooling and heating systems with Mr. Tuininga. (NAT BV) But he was also involved in the roses greenhouses and a former PSOM project between Holland and Macedonia, our member, **ROMERO** Macedonia.

He has visited Macedonia many times and travels around the world to advise many other rose producers how to make better flowers at lower cost. He also is one of the youngest senior consultants for PUM.

We were received in a very professional and warm way and he showed us that this cooling and heating systems could also be used for offices, hotels and private housing. He currently offers his energy to the surrounding community.



*Dutch Chamber of  
Commerce  
Macedonia Kosovo*

### The next day May 13<sup>th</sup>. Was for a visit at international university of applied Sciences, Saxion, Deventer.

From 11:00 hours four meetings has been planned after the meetings that took place between Hans van der Velden and Ms. Debby van der Kamp during their visit to Macedonia 3 weeks ago with Mr. Bosse. Mr. Bosse suggested than cooperation in student exchange and fellowships between the Balkans and Saxion in Deventer. After the warm welcome at 11:00 h. by Debby van der Kamp our first meeting was with Betsie Koetsier head of the nursing school. We discussed the need for a medical college in Kosovo and the investing group there that likes to invest this project in Kosovo.

From this meeting we went at 12:30 hour to Mr. Gerry Stegeman and discussed the possibilities for cooperation at the field of architecture and ecological projects between Saxion and DCC.

From that meeting we, Mr. Bosse and Antonio, Cveta Badzak were invited at the part were tourism and the Hotel education took place. After a warm welcome by head of this department, Mr. Jan Willem Meijerhof we were invited to join him for a lunch meeting at the old center of Deventer. Near the end of that Lunch we were joined with Mr. Siep Littooij and Ms. Debby van der Kamp. Mr. Siep Littooij informed us about the many funds that could help both, DCC and Saxion in their future projects.

DCC and Saxion are currently planning the next step for cooperation and a signing of a memorandum between both parties. (Will be continued)

**SAXION DEVENTER**



Nurse school at Saxion



Mr. Siep Littooij and Mr. Antonio Badzak



Biogas installation



Ing. Brahim Kryeziu Mati-Com



Cheese making

**Conclusion:**

The visit has been very positive and currently we are, as DCC, making next plans to follow all these excellent possibilities.

DCC in this way can help and serve our members so much better after the already warm relation with the Netherlands embassies in both countries, Macedonia and Kosovo. This is a next big step for DCC!

*With kind regards, Peter J F Bosse  
President DCC*



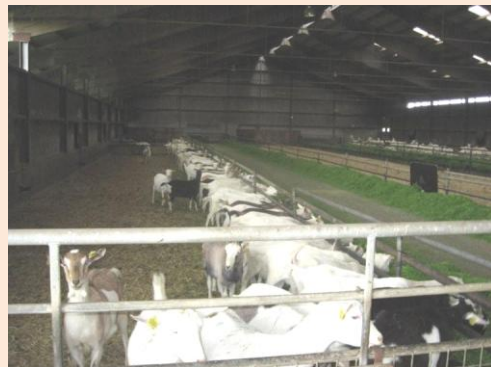
Mrs. Cveta, Mr. Antonio and Debby at Saxion



Meeting with Macedonian and Albanian Ambassadors at the Royal Golf Club



Cooling unit greenhouse



Biological goat farm



Meeting with Mr. van der Weijden



Meeting at Chamber of commerce Rotterdam

**We soon will update you about our next mission the 2 days of Kosovo and Macedonia Albania match making and open day in The Netherlands.**

**For companies interested to join this mission please contact our office or go to our website(s) [www.kvkmk.org](http://www.kvkmk.org) for Macedonia [www.kvkks.org](http://www.kvkks.org) for Kosovo [www.kvkal.org](http://www.kvkal.org) for Albania**